

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – FIRMS SELECTION)**

Georgia

World Bank-Regional Development Project II – (P130421)

**Assignment Title: Consultancy Services for Workforce Development and Capacity Building for
Tourism and Hospitality Industry in the Imereti Region**

Reference No. IDA/RDP/II/CS/CQS/01-2014

Georgia has received financing from the World Bank toward the cost of the Regional Development Project II, and intends to apply part of the proceeds for consulting services.

The consulting services ("the Services") include and are not limited to:

- design workforce training program based on national standards, adapted to the local population;
- train current employees, in different areas of hospitality and tourism, with an equal focus on gender

Expected results of the assignment are:

- Better understand the workforce gaps in the region, including skills, volume, and capacity to educate.
- Increase capacity in Imereti and Tbilisi training facilities to provide world-class practical training in hospitality management, marketing, customer service, cultural heritage interpretation, tour guiding and other skill and managerial-level positions.
- Significantly increase knowledge about Imereti's tourism clusters among restaurateurs, restaurant employees, tour guides, and other frontline tourism employees.

The tentative duration of this assignment is 12 months.

The Municipal Development Fund of Georgia now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. Expression of interest should cover, but not limited to: corporate profile, years in business, experience relevant to the project activities, key staff resources, and core business. The shortlisting criteria is:

- Similar consultancy contracts completed in the last 7 years (i.e. since January 2008). Rating shall be made on a combination of the value and the number of the relevant consultancy contracts;
- General experience;

Note: the MDF reserves it's right to verify submitted references and use obtained information for evaluation purposes.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* -

January 2011, revised July, 2014. ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms. (Please take into account that form of association acceptable for the World Bank is either sub-consultancy or Joint-Venture and submission must clearly indicate the nature of the association. The experience of sub-consultants will not be taken into account while evaluating the corporate experience of the consultant).

Experience in the projects relevant to the assignment should be submitted in the Form N1 uploaded at MDF website on the following link: <http://mdf.org.ge/wp-content/uploads/2014/02/Form-for-References.pdf>

The consultants are strongly recommended to limit their Expression of Interest to 30 pages. Company brochures may be included as an Annex, and will not be affected by the limit of 30 pages.

A Consultant will be selected in accordance with Consultant's Qualification Selection Method (CQS) method set out in Section III of the [Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers - January 2011, revised July, 2014](#).

Further information can be obtained at the address below during office hours from 09:00 a.m. to 18:00 p.m. at Procurement Unit of MDF, Phone number: +99532 2437001, extension 409, Mrs. Tinatin Katchkatchishvili, Procurement Specialist.

Expressions of interest must be delivered in English in a written form to the address below (in person, or by mail, or by fax, or by e-mail) by **27 July, 2015, at 17:00**.

Municipal Development Fund of Georgia
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