

INVITATION FOR TENDERS

Georgia Solid Waste Project

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RCV and Waste Container Procurement

This Invitation for Tenders follows the General Procurement Notice for this project which was published on the EBRD website, Procurement Notices (www.ebrd.com) on **30th December 2015**.

The Municipal Development Fund of Georgia hereinafter referred to as “the Purchaser”, intends to use part of the proceeds of a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of this **Georgia Solid Waste Project**.

The Purchaser now invites sealed tenders from Suppliers for the following contract to be funded from part of the proceeds of the loan:

Supply of Rear Loaded Compaction Vehicles (RCVs) and Waste Containers for Municipalities of Georgia, Tender No: EBRD/G/ICT/01-2016.

The Tender will comprise of three lots:

- Lot 1: Supply of 67 number 7m³ (2WD and 4WD) RCVs to be divided between and delivered to each of the 64 municipalities of Georgia as specified in the Supply Requirements.
- Lot 2: Supply of 74 number 10m³; 13m³ and 20m³ RCVs to be divided between and delivered to each of the 64 municipalities of Georgia as specified in the Supply Requirements.
- Lot 3: Supply of 7,000 number Waste Containers of 1.1m³ capacity to be divided between and delivered to each of the 64 municipalities of Georgia as specified in the Supply Requirements

Tenders are invited for one or more lots. Each lot must be priced separately. Tenders for more than one lot may offer discounts and such discounts will be considered in the comparison of tenders.

Tendering for contracts that are to be financed with the proceeds of a loan from the Bank is open to firms from any country.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

Lot 1 Specific Criteria

- In the case of a tenderer offering to supply goods under the Contract which the tenderer does not manufacture or otherwise produce, the tenderer has been duly authorised by the manufacturer or producer of the goods to supply the goods in the Purchaser's country in accordance with the requirements of the Tender documents;
- The tenderer or Manufacturer shall have at least 15 years of experience of manufacturing RCVs of any model;
- The tenderer shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by him over the last five years. A consistent history of awards against the tenderer or any partner of a joint venture may result in rejection of its tender.
- The audited and certified balance sheets for the last five years shall be submitted and must demonstrate the soundness of the applicant's financial position, showing long-term profitability, including profitable result of economic activities in each of the last 5 years. Where necessary, the Purchaser will make inquiries with the applicant's bankers.
- Average annual turnover as prime Supplier (defined as billing for Goods and Services delivered and under delivery) over the last 5 years EUR 7 million equivalent and with not less than EUR 5 million equivalent of these total revenues from the sales of Trucks and Heavy Vehicles
- The tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the production cash flow for the contract estimated as not less than EUR 5 million equivalent, taking into account the Tenderer's commitments for other contracts;
- The tenderer produced and/or delivered in total at least 50 Trucks and Heavy Vehicles in compliance with EN 1501-1 and EN 1501-5 to at least 2 different Purchasers during the last 3 years.
- The manufacturing plant to be used for the manufacture/assembly of the RCVs in question – in the event of contract award – must have been used for the manufacture of RCVs for 36 months in compliance with EN 1501-1 and EN 1501-5 .
- The manufacturing plant must have an independently certified quality management system (to ISO 9001, or its equivalent).

- The manufacturing plant must have an independently certified environmental management system (to ISO 14001, or its equivalent).

Lot 2 Specific Criteria

- In the case of a tenderer offering to supply goods under the Contract which the tenderer does not manufacture or otherwise produce, the tenderer has been duly authorised by the manufacturer or producer of the goods to supply the goods in the Purchaser's country in accordance with the requirements of the Tender documents;
- The tenderer or Manufacturer shall have at least 15 years of experience of manufacturing RCVs of any model;
- The tenderer shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by him over the last five years. A consistent history of awards against the tenderer or any partner of a joint venture may result in rejection of its tender.
- The audited and certified balance sheets for the last five years shall be submitted and must demonstrate the soundness of the applicant's financial position, showing long-term profitability, including profitable result of economic activities in each of the last 5 years. Where necessary, the Purchaser will make inquiries with the applicant's bankers.
- Average annual turnover as prime Supplier (defined as billing for Goods and Services delivered and under delivery) over the last 5 years EUR 10 million equivalent and with not less than EUR 6 million equivalent of these total revenues from the sales of Trucks and Heavy Vehicles
- The tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the production cash flow for the contract estimated as not less than EUR 6 million equivalent, taking into account the Tenderer's commitments for other contracts;
- The tenderer produced and/or delivered in total at least 50 Trucks and Heavy Vehicles in compliance with EN 1501-1 and EN 1501-5 to at least 2 different Purchasers during the last 3 years.
- The manufacturing plant to be used for the manufacture/assembly of the RCVs in question – in the event of contract award – must have been used for the manufacture of RCVs for 36 months in compliance with EN 1501-1 and EN 1501-5
- The manufacturing plant must have an independently certified quality management system (to ISO 9001, or its equivalent).
- The manufacturing plant must have an independently certified environmental management system (to ISO 14001, or its equivalent).

Lot 3 Specific Criteria

- In the case of a tenderer offering to supply goods under the Contract which the tenderer does not manufacture or otherwise produce, the tenderer has been duly authorised by the manufacturer or producer of the goods to supply the goods in the Purchaser's country in accordance with the requirements of the Tender documents;
- The tenderer or Manufacturer shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by him over the last five years. A consistent history of awards against the tenderer or any partner of a joint venture may result in rejection of its tender.
- The audited and certified balance sheets for the last five years shall be submitted and must demonstrate the soundness of the applicant's financial position, showing long-term profitability, including profitable result of economic activities in each of the last 5 years. Where necessary, the Purchaser will make inquiries with the applicant's bankers.
- Average annual turnover as prime Supplier (defined as billing for Goods and Services delivered and under delivery) over the last 5 years EUR 3 million equivalent and with not less than EUR 1 million equivalent of these total revenues from the sales of Waste Containers;
- The tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the production cash flow for the contract estimated as not less than EUR 1 (One) million equivalent, taking into account the Tenderer's commitments for other contracts;
- The tenderer has experience as a supplier, in at least 2 contracts within the last 5 years, each with a value of at least EUR 0.5 million, that have been successfully and substantially completed and that are similar to the proposed Goods.

- The manufacturing plant must have an independently certified quality management system (to ISO 9001, or its equivalent).
- The manufacturing plant must have an independently certified environmental management system (to ISO 14001, or its equivalent).

Tender documents may be obtained from the office at the address below upon submission of written request supported with payment of a non-refundable fee of One Hundred and Fifty Euro (€150) or equivalent of the mentioned sum in Georgian Lari (GEL) at the National Bank rate of the payment day for Georgian tenderers. This fee includes expenses for duplication, delivery via registered express courier and communication services (VAT inclusive and exclusive of Bank commission and other fees, which shall be paid by the tenderer). The method of payment will be direct deposit to any of the specified account numbers for respective currency:

In case of transfer of Georgian Lari:
 Beneficiary's bank: State Treasury,
 Bank Code: TRESGE22
 Beneficiary Account/Treasury Code: 707337069

In case of transfer of EUR:
 Beneficiary's bank: NATIONAL BANK OF GEORGIA, TBILISI
 SWIFT CODE: BNLNGE22
 Beneficiary: MUNICIPAL DEVELOPMENT FUND OF GEORGIA
 IBAN: GE65NB0331100001150207
 Beneficiary: LEPL - Municipal Development Fund of Georgia, ID Code: 206 074 193

It is necessary to state in the payment document:

- Name of the payer;
- Name of the Beneficiary (Municipal Development Fund of Georgia); and
- Details of payment (Municipal Development Fund of Georgia, RCV and Waste Container Procurement, No: EBRD/G/ICT/01-2016).

Upon receiving appropriate evidence of payment of the non-refundable fee, the documents will be promptly issued to tenderer or dispatched by courier; however, no liability can be accepted for loss or late delivery. In addition, if requested by the tenderer, the documents can also be dispatched electronically after presentation by the prospective tenderer of an appropriate evidence of payment of the non-refundable fee. In the event of discrepancy between electronic and hard copies of the documents, the hard copy shall prevail. The tenderer can also collect the documents at the Purchaser's office upon direct payment to the Purchaser's cashier.

All tenders must be accompanied by a tender security of:

- 200,000 (two hundred thousand) Euro for Lot 1 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 250,000 (two hundred and fifty thousand) Euro for Lot 2 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 100,000 (one hundred thousand) Euro for Lot 3 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 400,000 (four hundred thousand) Euro for Lot 1 and Lot 2 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 300,000 (three hundred thousand) Euro for Lot 1 and Lot 3 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 320,000 (three hundred and twenty thousand) Euro for Lot 2 and Lot 3 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;
- 410,000 (four hundred and ten thousand) Euro for Lot 1 and Lot and Lot 3 submissions, or equivalent in Georgian Lari at the rate of the National Bank of Georgia on the date of the Tender Security issue;

and must be delivered to the address below on or before **15:00 Local time, May 27, 2016**, when they will be opened in the presence of the tenderers' representatives who wish to attend.

Tenders must be delivered to the office at the address below on or before **15:00 Local time on May 27, 2016**, which time they will be opened in the presence of those tenderers' representatives who choose to attend.

A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

Prospective tenderers may obtain further information from, and also inspect and acquire the tender documents at, the following office:

Contact person: Mr. Juansher Burchuladze, Executive Director,
Purchasing Entity: Municipal Development Fund of Georgia
Address: #150, D. Aghmashenebeli Ave., 0112, Tbilisi, Georgia
Tel: +995 32 243 70 01 / 02 / 03 / 04
Fax: +995 32 243 70 77
Email: procurement@mdf.org.ge